

WOODLOT MANAGEMENT

Dear Timberland Owner,

We would like to introduce you to Tri County Logging and work with you on a sound, sustainable, forest management plan that is in alignment with your woodlot goals.

YOUR GOALS ARE IMPORTANT

We encourage and support selective cutting. Our staff will work together with you to carefully select the trees to be cut. We will identify, grade and measure mature trees, and negotiate with you based on the fair market price. Through this selective process your woodlot becomes healthier and more valuable through time. Selective cutting helps to ensure the growth of prime trees for future cuttings and additional revenue.

OUR COMPANY

We have operated a sawmill at our present location since 1972. We are a high production facility, requiring several million board feet of logs annually. The milling operation utilizes two band saws to optimize the lumber recovered from each log we mill. We have established markets around the world for many species of veneer logs, and consider it an important part of our company's procurement and merchandising program.

OUR COMPANY REFERENCES

We are proud of our past and our woodlot management procedures. We will gladly supply you with references.

FREE - NO OBLIGATION - ESTIMATE

Contact us soon for a free estimate of your woodlot harvest potential.



Logs are sawn for optimal grade and material usage

TIMBER PROCUREMENT

Tri County Logging, located in Lenawee County, has served the lumber industry for 42 years. Experience, professionalism and integrity have made this company what it is today--one of the top producers in the state of Michigan.

Concerned for proper woodlot and forest management, Tri County Logging emphasizes assisting owners in planning for future growth and harvesting. This approach enhances a renewable resource and future income potential.

TRI COUNTY LOGGING

PO Box 620
430 Division St
Clinton, MI 49236

Phone: 517-456-7431

Fax: 517-456-4931

Email: sohearon@hmlumber.com

SUPPORTING SUSTAINABLE FORESTRY EDUCATION



**WHAT YOU SHOULD KNOW
BEFORE SELLING YOUR
WOODLOT**

*BUYING
STANDING
TIMBER*

TRI COUNTY LOGGING

**Tel: 1-517-456-7431
1-800-327-2812**

WHEN TO SELL

- Woodlot growth is mature
- There is a need to open up for new growth
- Wildlife Habitat

WHAT TO SELL

- Consider Diameter and Height
- Mature trees
- Poorly developed trees

TERMS OF SALE

- Be sure of what you are selling. You will receive a specific tree count.
- Know the terms of payment. You will be paid in full prior to timber being cut.
- Your contract will include an expiration date and any seasonal restrictions on cutting. (Ex: No harvesting allowed when adjacent fields are growing crops).
- You will receive a down payment to bind your contract.
- You should be sure you have the right to sell the timber. If the property is owned by a married couple, both owners will sign the contract. If it is owned by a trust, the trustee(s) will sign. If the property is being purchased on a land contract, the holder of the contract will sign.
- You can expect professionalism from the crew that harvests your timber. Heavy equipment is necessary to remove your timber. Therefore, evidence of the presence of this equipment is to be expected. However, every effort to restore your site will be made, including smoothing ruts and landing areas.
- You should be aware of your personal tax liability from the sale of timber.



We are one of the largest sawmills in Southeast Michigan. We have purchased thousands of woodlots from brokers, consulting foresters, loggers, and landowners. We prefer buying directly from landowners in order to promote sustainability and ensure proper harvest.



THE RIGHT CHOICE

Tri County Logging operates a sawmill and lumber processing facility in Clinton, Michigan.

We are continually looking for timber.

We strive to achieve total customer satisfaction in all harvest procedures.

Tri County Logging can assure you the maximum return on your woodlot. Please contact us at 800-327-2812. A member of our Timber Procurement Team will set up an appointment with you to assess your woodlot for harvest potential.

FORESTRY FACTS

- Over half of the total land in Michigan is forested, equaling 19.3 million acres. 96%, or 18.6 million acres is timberland. Over 46% of that timberland is owned by private individuals, 35% by the public, and the remainder is owned by forest industry and other corporations.
- Michigan's forests support 150,000 jobs and add \$9 billion to the economy. Although most of our forestland is found in the northern parts of the state, the majority of the jobs (78%) are realized in the southern Lower Peninsula.
- Over 30 million seedlings are planted each year. This is only a small portion of the trees regenerated each year since most forests reproduce naturally from their own seeds and sprouts.